Army Contracting Command - Orlando
Training And Simulation Industry Symposium
18 June 2020

Mr. Michael Harris
**Executive Director /
Senior Contracting
Official**

Agenda

- ACC-Orlando Workload Points of Contact

- Customer Contracting Common Operating Picture (C3OP)

- ACC-Orlando New Contract Awards

- Procurement Administrative Lead Time (PALT) Industry Days

- PALT Dashboard – FY20

- Questions

ACC - Orlando Workload Points of Contact

(Blue – Division Chief; Black – Branch Chief)

ALPHA DIVISION
Mr. Douglas Greenwood

(Vacant)
- Vehicle Tactical Engagement Simulation System (VTESS)
- Range Communication System (RCS)
- Combat Vehicle Tactical Engagement Simulation System (CV-TESS)
- MILES Relevancy
- IMILES Individual Weapon System (IWS)
- Home Station Instrumentation Training System (HITS)
- Army Mobile Instrumented Training System (AMITS)
- NTC SLEP
- Warrior Injury Manikin (WIAMan)
- Training Suppport Services – Enterprise (TSS-E)
- Cyber Support Engineer (CSE)

Ms. KeYanna Boone
- Army Combat Training Instrumentation Contract (ARCTIC)
- Life Cycle Product-Line Management (LCPM)
- Integrated - Military Operations on Urbanized Terrain (MOUT) Training System (I-MTS)
- Digital Range Training System (DRTS)
- Modular Small Arms Range (MSAR)
- Battlefield Effects Simulator II (BES II)
- Target Modernization/SBIR Phase III's
- Tactical Combat Casualty Care Simulation (TC3 Sim)
- Training Instructor/Operator Support Services (TRIOSS)
- Mobile Production Center (MPC)

Mr. Eric Hertl
- TReX & Stand-alone OTAs
- Wideband Training & Certification System (WTCS),
- Family of Maintenance Trainers (FMT)
  - Abrams, AMPV, HIMARS, Stryker, JLTV and MRAP
- Gunnery Training Systems
  - Abrams, Bradley and Stryker, Mobile Protected Firepower, Optionally Manned Fighting Vehicle, and USMC (LAV-25 Abrams M1A1)
- Operator & IMI
  - Common Driver Trainer (CDT), Computer Based Instructional Development (CBID II), Maritime Integrated Training Systems
- Mobility
  - Construction Equipment Virtual Trainer (CEVT) and Virtual Clearance Training System (VCTS), Joint Primary Aircraft Training System (JPATS)

Mr. Jason Graham
- Consolidated Product Line Management (CPM-NEXT & CPM-Plus)
- Targetry Range Automated Control and Recording (TRACR)
- Integrated Air Defense System (IADS) Tactical Engagement Simulation System
- Joint Readiness Training Center (JRTC) Land Expansion
- P25 Radios
- System Engineering and Technical Assistance (SETA)
- Wounded Warrior
- PEO STRI CIO/G6 Information Technology
- JRTC Tower Replacement

BRAVO DIVISION
Mr. Pat Concilio

Mr. Jason Jerome
- Target System Hardware Support (TSHS)
- Aerial Target Flight Services (ATFS)
- Army Ground Aerial Target Control Systems (AGATCS) Production
- Aerial Target System II (ATS2)
- Aerial Weapon Scoring System (AWSS)
- Towed Target Engineering Services (TTES)
- Test Instrumentation Enterprise Development Systems (TIEDS)
- Air Defense Artillery – Targets (ADA-T)
- Persistent Cyber Training Environment (PCTE)
- Advance Subscale Aerial Platform (ASAP)
- Army Ground Target Control Systems (AGATCS) Development
- Remotely Piloted Vehicle Target (RPVT)
- Unmanned Aircraft System - Target (UAS-T)

Mr. William Jensen
- Modernizing Instrumentation Systems for Test and Evaluation (MISTE)
- Rapid Innovation Broad Agency Announcement (BAA)
- Science & Technology (S&T)
- Test Network Modernization (TNM)
- Applied Environments Modernization (AEM)
- Nuclear Effects Prompt Gamma Simulator (NETCM PGS)
- Electromagnetic Environmental Effects (E3)
- Special Expertise for Cyber and Test & Evaluation Support (SECTES)
- Multiple High Energy Laser Measurement Sensor (MHELMS)
- Autonomous Systems Test Capability
- Test & Evaluation Program Support Act
- Small Business Innovative Research Ph. III
- Integrated Live Virtual Constructive Test Environment (ILTE)

Mr. Duane St. Peter
- National Cyber Range Complex-Event Planning and Operations Support (NCRC-EPOS)
- Special Operations Forces Training, Engineering and Maintenance Support (SOF TEAMS III)
- Engagement Skills Trainer (EST) II
- SOF Requirements, Analysis, Prototyping, Training, Operations & Rehearsal (SOF RAPTOR) III & IV
- SOF Aviation Systems Trainers – Enhancements (SOFASTE-E) I & II
- Call For Fire Trainer (CFFT) II
- Intelligence & Electronic Warfare Tactical Proficiency Trainer (IEWTPT)
- Basic Electronics Maintenance Trainer II (BEMT II)
- SOF Joint Tactical Aircraft Controller
- SOF Soldier Monitoring System

Ms. Jean Borowski
- Threat Information and Operations Support (TIOS) (VIPER)
- Joint Pacific Alaska Range) Integrated Air Defense System (JIADS)
- JPARC Operation and Support (JOS)
- National Cyber Range (NCR)
- National Cyber Range (NCII)
- Threat Systems Operations & Maintenance Integrated Support (TSOMIS) I & II
- Threat Development and Event Support (TDES)
- Threat Development and Event Support (TDES II)
- 2373 Contracting Actions
- Threat Systems Support (TSS)

https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html

ACC - Orlando Workload Points of Contact

(Blue – Division Chief; Black – Branch Chief)

CHARLIE DIVISION	DELTA DIVISION
Ms. Michelle Burrell	**Mr. Jack Rowe**

CHARLIE DIVISION — Ms. Michelle Burrell

Ms. Dunamis Triska
- Flight School (FS XXI)
- Aviation Combined Arms Tactical Trainer (AVCATT) Recon Attack
- Aviation Combined Arms Tactical Trainer (AVCATT) Post Deployment Software Support (PDSS)
- Aviation Combined Arms Tactical Trainer (AVCATT) Head Mounted Display
- Close Combat Tactical Trainer Manned Module Modernization (CCTT M3)
- Close Combat Tactical Trainer Post Deployment Software Support (CCTT PDSS)
- Joint Land Component Constructive Training Capability (JLCCTC)
- Common Battle Command Simulation Equipment (CBCSE)
- Battle Command Training Center – Equipment Support (BCTC-ES)
- Live, Virtual, Constructive – Integrating Architecture (LVC-IA)
- Games for Training (GFT)

Ms. Pat Cole Soucy
- Warfighter Focus (WFF) Closeout
- Simplified Acquisition Purchase (SAP)
- Small Business Innovative Research (SBIR) Phase I & II
- Digital Integration Lab (DIL)
- TBOS
- Synthetic Environment Core (SE CORE)
- Night Eagle
- OneSAF
- Unmanned Aircraft Systems (UAS)

Mr. Don Wagoner
- Army TADSS Maintenance Program (ATMP)
- Warfighter Focus (WFF) Basic Contract
- Artillery and Chemical Trainers (ACT)
- Synthetic Training Environment (STE) Cross Functional Team (CFT)
-

Mr. Brian Serra
- Squad Advanced Marksmanship Training (SAMT)
- STE One World Terrain (OWT) [PM SE – OWT]
- STE Reconfigurable Virtual Collective Trainer (RVCT) [PM St – PdM VTS]
- Soldier/Squad Virtual Trainer [PM ST – PdM VTS]
- STE Live Force on Force OTAs [PM ST – Future Force]

DELTA DIVISION — Mr. Jack Rowe

Mr. Phil Davis
- Mission Training Complex Capabilities (MTCCS)
- National Training Center – Training Support Contract (NTC-TSC)
- Joint Multinational Readiness Center – Rotational Mission Support (JMRC-RMS)
- Joint Readiness Training Center – Support Contract (JRTC-SC)
- U.S. Army Central (USARCENT) Training Support Services (TSS)
- JRTC Data Plan GSA Schedule / Wire Line Services NETWORX GSA GWAC
- Joint Inter-Agency Task Force (JIATF) – West Support Services
- PEO GCS: Bradley/Abrams Common Software Library (BSCL/ASCL)

Gloria Bailey
- Enterprise Training Services Contract (ETSC) – Support Mission Task Orders
- Army National Guard Exportable Combat Training Capability (ARNG-XCTC)
- CIO-G6 – Military Intelligence Information Technology Service (MIITS) - Fort Huachuca
- Knowledge Based Services (KBS) – (Ft Huachuca) – current
- Knowledge Based Services (KBS) – (Ft Huachuca) – recomplete
- Huachuca Training and Support Contract (HTASC)
- WFF Task Order Closeout

Ms. Dana Graham
- Foreign Military Sales (FMS) Supply Portfolio
    — PEO STRI International Program Office (IPO) Support
    — Non-PEO STRI – Supply Customers

Ms. Glenda Torres
- Enterprise Training Services Contract (ETSC) & Basic Contract
- Foreign Military Sales (FMS) Services Portfolio
- PEO STRI International Program Office (IPO) Support
    — Warfighter Focus, Contingency & Non-Contingency FMS efforts
    — Enterprise Training Services Contract FMS efforts
    — Army TADSS Maintenance Program (ATMP) FMS efforts
- Security Assistance Training Management Organization (SATMO) Support

https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html

Customer Contracting Common Operating Picture (C3OP)

Legend

Current Contract Start Date	△
Current Contract End Date	▲
Acquisition Requirements Lead Time (ARLT) Start Date	☆
Requirements Package Due Date	✖
Award Date	★

Note
Updated/Posted Monthly prior to each PALT Industry Session at the following link:
https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html

DIV	Requiring Activity	Contract Name	FY20				FY21				FY22				FY23				FY24				FY25			
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
ALPHA	DT	Integrated Military Operations in Urbanized Terrain (MOUT) Training System (I-MTS) Continuous Technology Refreshment (CTR) (None)						NO RECOMPETE																			
ALPHA	CTIS	JRTC Tactical Towers and Antennas (TBD)						NO RECOMPETE																			
ALPHA	APM TRADE	Life Cycle Product Line Management (LCPM) (New Start)							☆			✖					▲★									
ALPHA	VTS	Maritime Integrated Training System (MITS) w/ Maneuver Support Vessel-Light Out of Ft. Eustis (Recompete)		✖		★	Working with PMO to staff Source Selection. Not in PALT. ACC-ORL has ordering authority to use Navy contract for execution. Working PALT goals																			
ALPHA	DT	Modular Small Arms Range (MSAR) (TBD)			▲			NO RECOMPETE																			
ALPHA	APM TRADE	Targetry Range Automated Control and Recording (TRACR) PLUS (Recompete)						Evaluation is ongoing. Small Business Set-Aside.																			
ALPHA	CAC-T/ATSC-TSAID	TRAINING SUPPORT SYSTEMS ENTERPRISE (Recompete)							▲																		

ACC-Orlando New Contract Awards

New Awards - April 2020

Contract Number	Order Number	Signed Date	Description of Requirement	Contractor Name	Current Contract Value	Base and All Options Value	Obligated Amount
W900KK16D0011	W900KK20F0043	04/01/2020	INTERACTIVE MULTI-MEDIA INSTRUCTION FOR ABRAMS MAIN BATTLE TANKS	PINNACLE SOLUTIONS, INC.	$361,580	$361,580	$361,580
W900KK20D0006	W900KK20F0072	04/01/2020	PROCUREMENT OF AERIAL TARGET SYSTEMS AND SPARES	GRIFFON AEROSPACE, INC.	$157,797	$157,797	$157,797
W900KK20C0010	0000	04/03/2020	SMALL BUSINESS INNOVATION RESEARCH (SBIR) PHASE III REQUIREMENT - LASER INTEGRATED DIAGNOSTIC SUITE	AEGIS TECHNOLOGIES GROUP, LLC, THE	$6,106,121	$8,326,529	$6,106,121
W900KK15D0001	W900KK20F0066	04/07/2020	TEST INSTRUMENTATION ENTERPRISE DEVELOPMENT AND SUPPORT (TIEDS) LARGE SENSOR LARGE ARRAY	LEIDOS INNOVATIONS CORPORATION	$1,109,431	$1,109,431	$1,109,431
GS30F0035Y	W900KK20F0074	04/08/2020	ELECTRIC GOLF UTILITY CARTS	GATOR MOTO UTILITY VEHICLES AND MORE,LLC	$36,278	$36,278	$36,278
W900KK20D0010	W900KK20F0073	04/09/2020	TASK ORDER IN SUPPORT OF THE JOINT LAND COMPONENT CONSTRUCTIVE TRAINING CAPABILITY PROGRAM	PHOENIX LOGISTICS, INC.	$31,795,269	$31,795,269	$8,535,478
W900KK17D0002	W900KK20F3042	04/10/2020	INTERNATIONAL PROGRAMS OFFICE SYSTEMS ENGINEERING TECHNICAL ASSISTANCE CONTRACT	OST, INC.	$3,507,808	$3,507,808	$2,639,526
W900KK17D0010	W900KK20F0063	04/14/2020	CYBER ENVIRONMENT REPLICATION (CER) FOR COMBAT TRAINING CENTERS (CTCS)	SCIENTIFIC RESEARCH CORPORATION	$5,926,198	$5,926,198	$5,926,198
W900KK20C0016	0000	04/15/2020	SBIR PHASE II - YEAR 1	DIGITAL SOLID STATE PROPULSION, INC	$581,518	$1,099,997	$581,518
W900KK20D0003	W900KK20F0077	04/17/2020	ENTERPRISE ARCHITECTURE CONNECTIVITY TEST NETWORK MODERNIZATION - EQUIPMENT PROCUREMENT	SUSTAINABLE SYSTEM SOLUTIONS, LLC	$1,911,275	$1,911,275	$1,911,275
W900KK20D0006	W900KK20F0064	04/17/2020	AIR DEFENSE ARTILLERY TARGETS (ADA-T) AND ASSOCIATED SERVICES TO EXECUTE MULTIPLE TEST AND TRAINING EVENTS	GRIFFON AEROSPACE, INC.	$531,017	$531,017	$531,017
W900KK20D0009	W900KK20F0078	04/17/2020	TEST AND EVALUATION SUPPORT FOR TRANSITIONS (TEST) CONTRACT CENTRAL TEST AND EVALUATION INVESTMENT PROGRAM EFFORT	SENECA GLOBAL SERVICES, LLC	$309,228	$2,924,092	$280,360
W900KK18D0010	W900KK20F0080	04/23/2020	ADVANCED SUBSCALE AERIAL PLATFORM (ASAP) PROCUREMENT OF IMPULSE CART	COMPOSITE ENGINEERING, INC.	$176,800	$176,800	$176,800
W900KK18D0019	W900KK20F0050	04/23/2020	TASK ORDER UNDER THE CLOSE COMBAT TACTICAL TRAINER (CCTT) POST DEPLOYMENT SOFTWARE SUPPORT (PDSS) PROGRAM	APPLIED VISUAL TECHNOLOGY, INC.	$2,112,755	$2,112,755	$2,112,755
W900KK15D0006	W900KK20F0079	04/24/2020	LIFE CYCLE REPLACEMENT AND TECH REFRESH FOR JOINT MULTINATIONAL READINESS CENTER INSTRUMENTATION SYSTEM	ADVANCED IT CONCEPTS, INC.	$4,312,410	$4,687,410	$4,312,410
W900KK18D0019	W900KK20F0049	04/30/2020	SYSTEMS ENGINEERING AND SUPPORT TO THE CLOSE COMBAT TACTICAL TRAINERS POST DEPLOYMENT SOFTWARE SUPPORT PROGRAM	APPLIED VISUAL TECHNOLOGY, INC.	$7,830,165	$7,830,165	$7,830,165
W900KK20D0004	W900KK20F0081	04/30/2020	TECHNICAL SUPPORT FOR ONSITE ISSUES POST DEVELOPMENT SYSTEM SUPPORT	RIPTIDE SOFTWARE, INC.	$824,083	$4,594,181	$824,083

Note
Updated/Posted Monthly prior to each PALT Industry Session at the following link:
https://acc.army.mil/contractingcenters/acc-orl/monthly_new.html

PALT Industry Days

➢ Procurement Administrative Lead Time (PALT) Industry Days

   ✓ Each PALT session provides industry the opportunity to request updates on specific procurements of interest in a "Q&A type" forum

- No formal agenda, no minutes, no external participation;
- Open Q&A session not to exceed one hour (0900-1000);
- Joint, multi-functional panel, to include Requiring Activity representatives;
- Government does not provide procurement sensitive information;
- Updated ACC-ORL Workload Organization and C3OP posted prior to each session

   ✓ Supports the spirit and intent of the 2 March 2018 Deputy Secretary of Defense memorandum, "Engaging with Industry".

   ✓ Over 17,000 Industry partners have attended since inception in 2011.

   ✓ Upcoming PALT sessions *(3039 Technology Parkway, Partnership III, Conference Room 321 A/B):*

CY20	CY21 *(Tentative)*	
14 July	12 January	13 July
11 August	09 February	10 August
08 September	09 March	14 September
13 October	13 April	12 October
10 November	11 May	09 November

PALT Dashboard – FY20 YTD

ACC-ORL FY20 YTD Summary as of 1 May 2020

Action Type	Total Actions	Cycle Time In Days	Goal in Days	Meeting Goal?
IT $250K to $10M	7	114	78	No
IT Below $250K	52	15	41	Yes
Equipment Related Services Below $250K	193	38	39	Yes
Professional Services $250K to $10M	39	58	78	Yes
Sustainment S&E Below $250K	139	17	43	Yes
Professional Services Below $250K	190	12	38	Yes
Office Management Below $250K	3	15	32	Yes
Research and Development Below $250K	69	22	57	Yes
Electronic & Communication Equipment $250K to $10M	4	102	117	Yes
Aircraft, Ships/Submarines & Land Vehicles Below $250K	18	15	65	Yes
Electronic & Communication Equipment Below $250K	7	93	50	No
Industrial Products & Services Below $250K	10	10	47	Yes
Equipment Related Services $250K to $10M	26	42	117	Yes
Sustainment S&E $250K to $10M	30	100	150	Yes
Human Capital Below $250K	57	28	40	Yes
IT $10M to $100M	3	122	216	Yes
Professional Services $10M to $100M	5	101	269	Yes
Sustainment S&E $10M to $100M	8	210	270	Yes
Miscellaneous S&E Below $250K	4	39	30	No
Aircraft, Ships/Submarines & Land Vehicles $250K to $10M	3	7	150	Yes
Weapons & Ammunition Below $250K	6	9	59	Yes
Research and Development $250K to $10M	21	88	102	Yes
Sustainment S&E Above $250M	2	480	270	No
Human Capital $10M to $100M	3	140	270	Yes
Equipment Related Services $10M to $100M	1	135	270	Yes
Human Capital $250K to $10M	9	37	90	Yes
Weapons & Ammunition $250K to $10M	3	38	150	Yes
Industrial Products & Services $250K to $10M	3	148	128	No
Industrial Products & Services Above $250M	1	441	232	No
Professional Services $100M to $250M	1	505	270	No
Equipment Related Services $100M to $250M	2	261	270	Yes
Transportation and Logistics Services Below $250K	1	118	35	No
Human Capital Above $250M	1	238	270	Yes
Clothing, Textiles & Subsistence S&E Below $250K	1	12	32	Yes
Research and Development $10M to $100M	1	196	149	No

Meeting (or Beating) PALT Goal in 26 of 35 Categories