



# Understanding Your Internal Stakeholders Needs: What to ask Technology Vendors about eLearning Standards

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# What we will be talking about today

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- How to ensure that the systems and content you procure will be compatible with your chosen standards.
- What information vendors should provide to show that their content or system is conformant to an eLearning standard.
- What to ask stakeholders and vendors.
- Where to find example acquisition guidance.

# TLA, xAPI, and cmi5

// From a modernization perspective, the cmi5 specification and xAPI standard are among the many interdependent components of the Total Learning Architecture (TLA) needed to enable the future DoD-wide learning ecosystem. //



# The importance of testing

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## Conformance brings compatibility with other systems

- To ensure interoperability, all content and systems vendors should provide documentation that their products have passed a conformance test suite.
- Test reports and documentation provided by the vendors will help procurement and acquisition professionals know that what they are buying will be compatible with that standard.
- Testing all the standards in your ecosystem, including legacy content.

# Available test suites

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## cmi5

### **cmi5 Content Conformance Test Suite (CTS)**

- Ask vendors to provide all applicable test reports

### **cmi5 LMS Test Suite (LTS)**

- Ask vendors to provide JUnit XML file.

Open-Source from ADL

## xAPI

### **Learning Record Store (LRS) Test Suite**

- This tests that the LRS, a key component of xAPI, is conformant to the specification.
- Ask vendors to provides the conformance certificate.

Open-Source from ADL

# When to acquire systems and content

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- **Want to capture more detailed learning data.** cmi5 and xAPI provide more detailed data about what happens inside the course or learning activities beyond what the SCORM standards support.
- **Need to modernize your training per the DoDI 1322.26 fungible resources.** cmi5 and xAPI are recommended paths toward replacing SCORM.

# Navigating procurement

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## What to ask your stakeholders:

- Who will be impacted by this effort?  
(Learners, Administrators, Content Authors, Decision Makers, Executives)
- Are there existing relevant systems or data to consider that are compatible with your chosen standards?
- Which systems, tools and data are involved and who are those owners?  
Do all systems that need to share data use xAPI?
- What is the end in mind for data or visualizations?
- Are you buying an xAPI provider, a LRS, or an analytics tool?

# Navigating procurement

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## When to ask vendors about xAPI and cmi5:

- During product renewals.
- Contract conclusions.
- When outcomes matter...
- Your training team wants to implement advanced learning activities (simulations, AR/VR, games, etc.)

## What to ask your vendors:

- What are the tools and platforms capable of?
- Are the tools conformant with your chosen standards?
- Can the data be exported or shared in a non-proprietary way?
- Does the vendor offer multiple tools intended to be integrated?

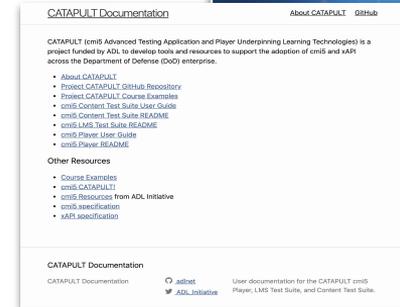
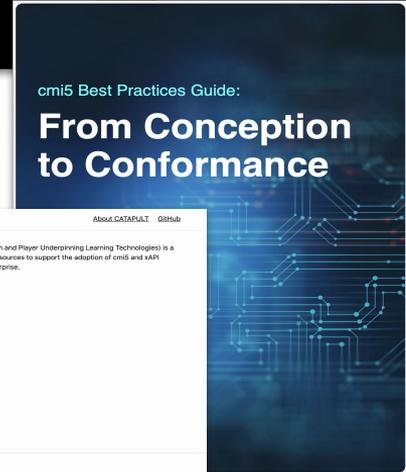
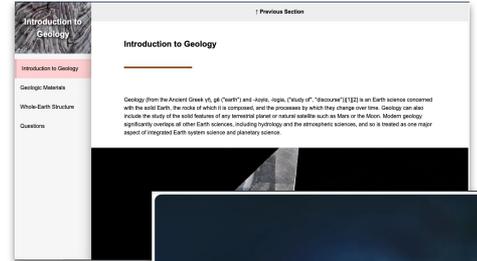
# Where to find example acquisition guidance

cmi5 best practices guide:

<https://adlnet.gov/projects/cmi5-specification/>

ADL acquisition guidelines:

<https://adlnet.gov/policy/fungible/>





# Have questions? Ask me anything!

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