



Brian Hicks – Acquisition Management Director

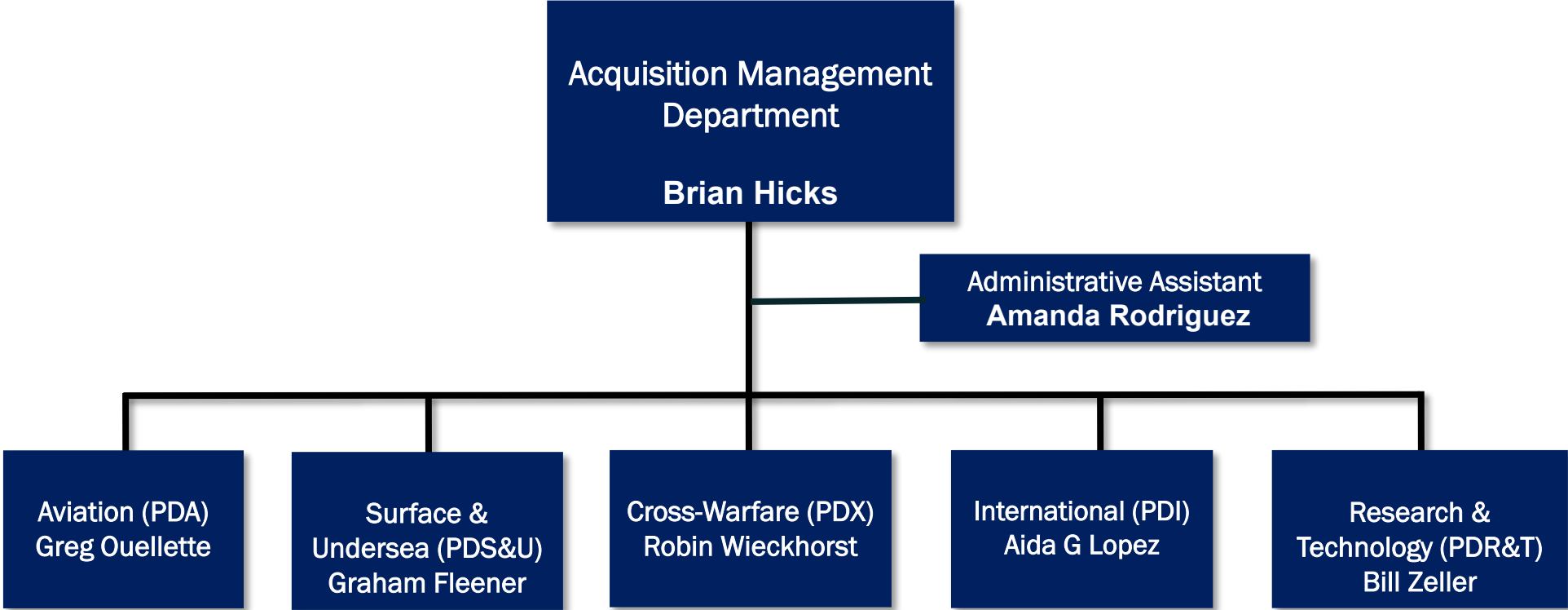


Disclaimer

- The information about to be presented affords industry partners insight into on-going and pending acquisitions.
- Significant portions of the information are planning in nature and are subject to change throughout the acquisition planning and acquisition strategy approval process.



NAWCTSD Acquisition Management Organization





What We're Going to Tell You

- TSIS 2023 Metrics
 - Over 100 contract opportunities totaling >\$6B across the FYDP
 - 50% increase from TSIS 2022 in total contract value
- Briefing competitive contracting opportunities (detailed) & non-competitive opportunities (overview)
 - All opportunity quad charts (competitive & non-competitive) available in slide deck
- Focus areas
 - “Speed to the Fleet”
 - Schedules remain our largest challenge – need Industry help!
- Early and open communications is key
 - “The new normal”
- Outreach opportunities
 - **TSIS, PALT¹, I/ITSEC, Tech Grove**

¹PALT – Procurement Administrative Lead Time