



ARMY CONTRACTING COMMAND



CONTRACTING FOR VICTORY.

Army Contracting Command-Orlando TSIS 2024

13 June 2024





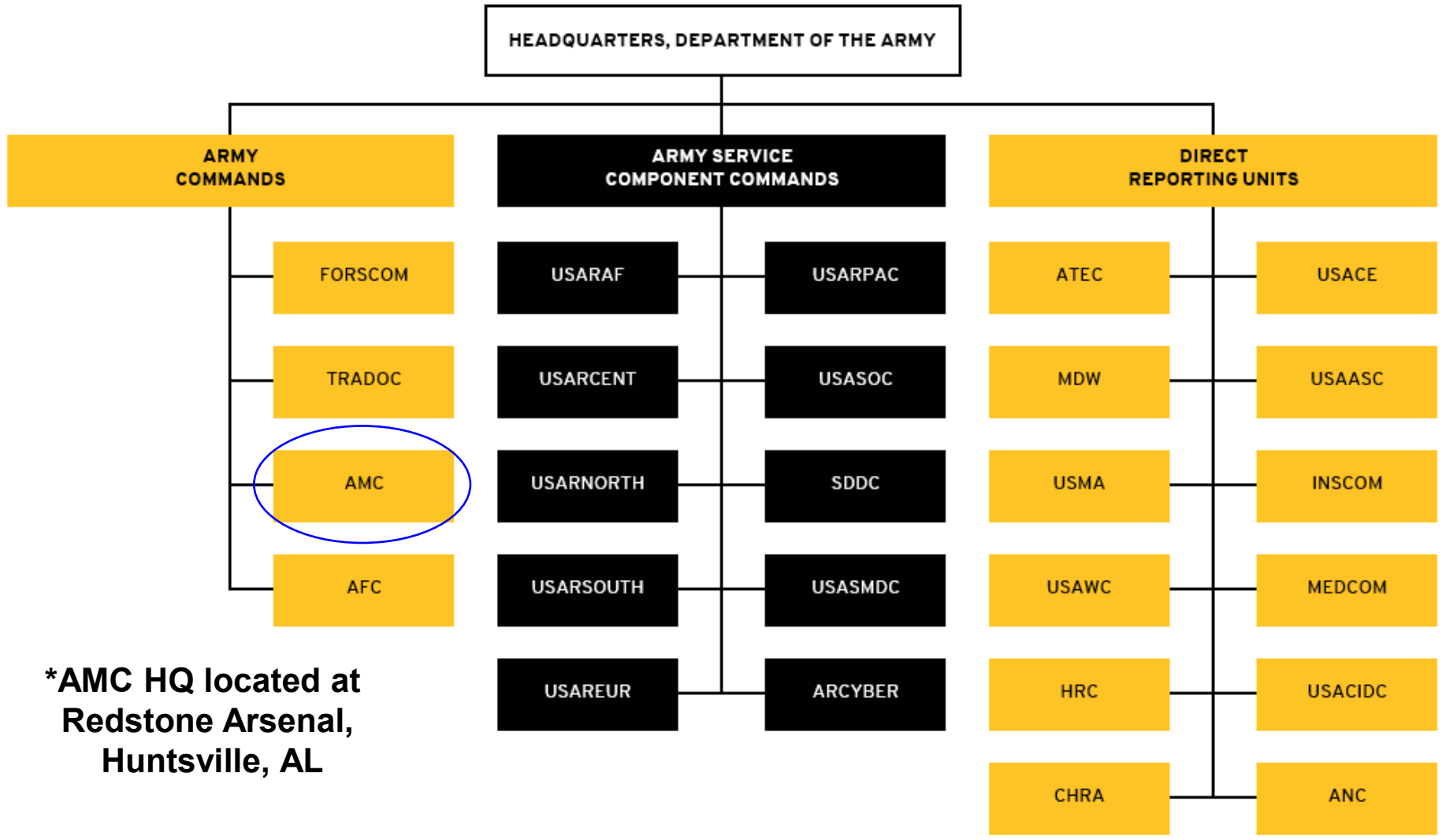
Agenda

- Army Command Structure
- Army Contracting Command Organization
- Army Contracting Command-Orlando (ACC-ORL) Organization
- ACC-ORL Vision & Mission Statement
- ACC-ORL Customer Base
- ACC-ORL Contract Action Trends
- ACC-ORL FY23 Top Ten Obligations (Small & Large Business)
- ACC-ORL PALT Industry Days
- Questions





Army Command Structure



***AMC HQ located at Redstone Arsenal, Huntsville, AL**



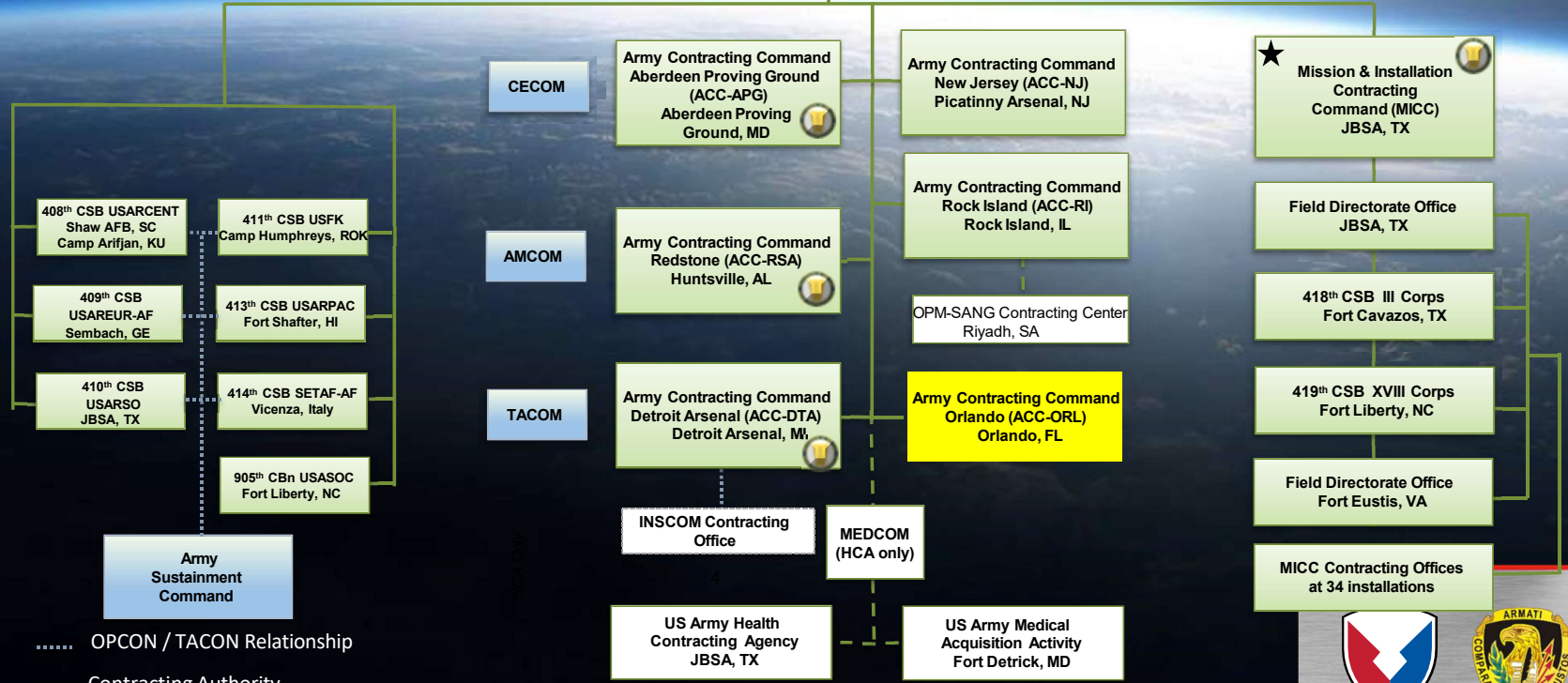
Army Contracting Command Organization



★★★★
Army Materiel Command

Assistant Secretary of the Army for Acquisition, Logistics & Technology

★★
Army Contracting Command (ACC)
Huntsville, AL



..... OPCON / TACON Relationship

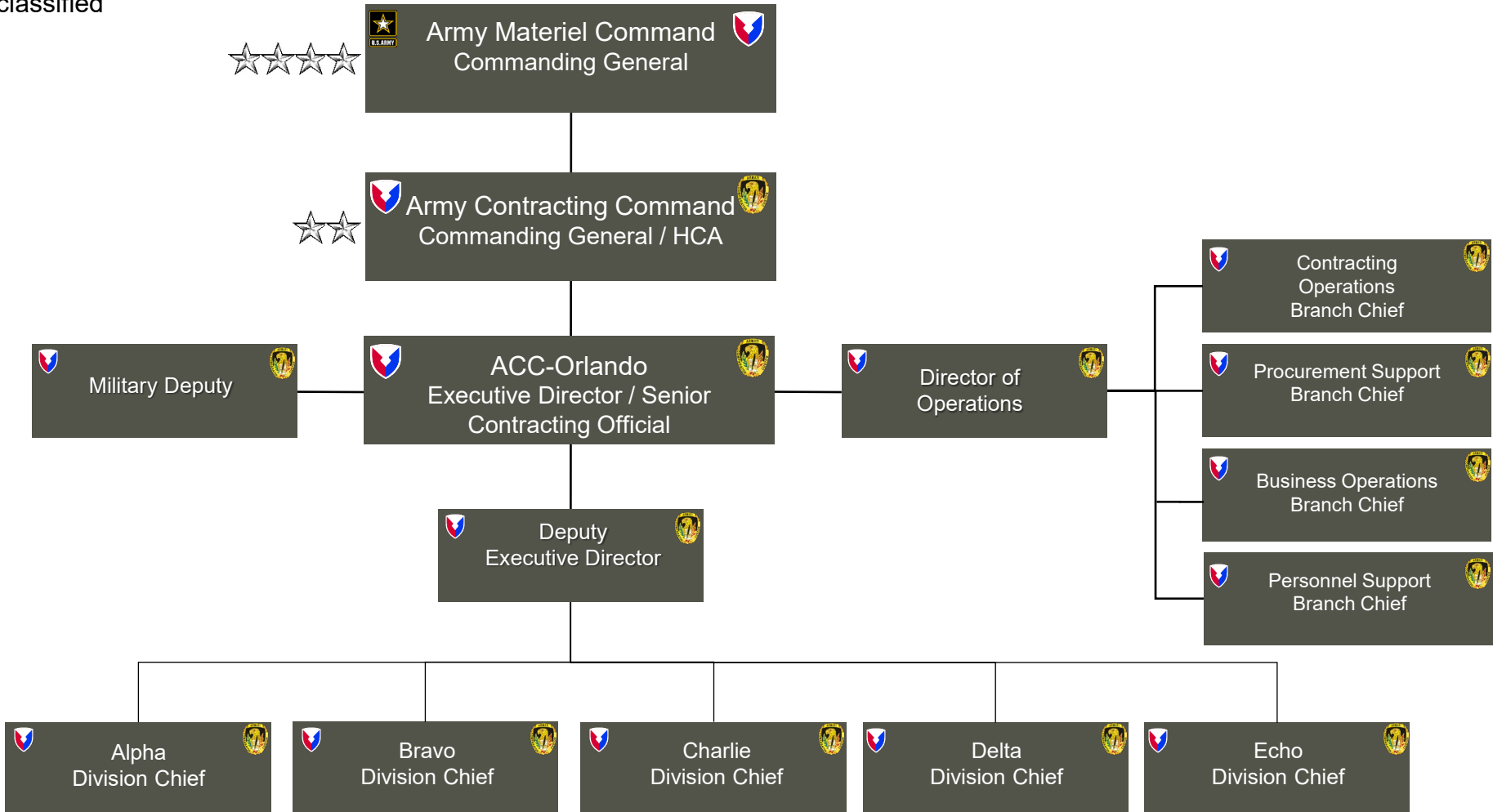
--- Contracting Authority





Army Contracting Command-Orlando Organization

Unclassified



Authorized Personnel	Total # of Authorized	Total # of Assigned	% Fill
Military	1	0	0%
DA Civilian	181	180	99%
Contractors	4	4	100%
Total:	186	184	99%



U.S. ARMY

Army Contracting Command-Orlando Vision and Mission

Vision:

To establish Army Contracting Command-Orlando as the premiere Contracting Center of Excellence, providing operationalized contracting solutions Globally to Army stakeholders

Mission:

Provide tailored contracting solutions in support of Joint Warfighters, Anytime, Anywhere



U.S. ARMY

U.S. ARMY:
READY TODAY,
INVESTING IN
TOMORROW





U.S. ARMY

Army Contracting Command-Orlando Customer Base



AMC



USSOCOM



INDOPACOM



USARNG



PEO STRI



IMCOM



PEO Aviation



NAVAIR



TRADOC



FORSCOM



PM TRASYS



STE CFT



USASOC



Army Intelligence CoE



USASAC



USARCENT



NTC



JRTC



JMRC



JMSC

Enabling Readiness and Modernization





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Army Contracting Command-Orlando Trends by FY



FY	Actions	Obligations
19	2295	\$2.94B
20	2510	\$2.38B
21	2533	\$2.42B
22	2247	\$2.11B
23	2301	\$2.28B

Average
 Actions: 2377
 Obligations: \$2.43B

FY23 Statistics

Competition: \$1.32B

Goal: 71%

Achieved: 83.69%

Small Business: \$357M

Goal: 20.69%

Achieved: 24.64%

SDB: \$132M

Goal: 5.96%

Achieved: 9.1%

SDVOSB: \$42.6M

Goal: 2.16%

Achieved: 2.94%

Woman Owned: \$9.8M

Goal: 1.05%

Achieved: 0.68%

HUB Zone: \$89K

Goal: 0.03%

Achieved: .01%

Cost Savings:

Goal: N/A

Achieved: \$43.58M

Unliquidated Obligations

Goal: \$42.0M

Achieved: \$56.6M





Army Contracting Command-Orlando FY23 Top Ten Obligations (Large Business)

Company Name	CAGE Code	Dollars Obligated	# of Actions
Lockheed Martin Corp.	16331	\$396.7M	381
Cole Engineering Services, Inc.	3VFR8	\$278.0M	61
General Dynamics Information Technology, Inc.	07MU1	\$176.1M	30
Cubic/Valiant Global Defense	0K831	\$105.8M	59
Defense Energy CoE	7A1D2	\$100.0M	78
National Security Technology Accelerator	88H13	\$78.1M	68
Jacobs Technology	096A3	\$70.7M	44
Advanced Technology International	1G3V8	\$70.3M	34
General Dynamics Mission Systems, Inc.	1VNY6	\$61.7M	71
Raytheon Company	04071	\$47.9M	24





Army Contracting Command-Orlando FY23 Top Ten Obligations (Small Business)

Company Name	CAGE Code	Dollars Obligated	# of Actions
Phoenix Logistics, LLC	0SCJ7	\$88.0M	56
Sustainable System Solutions, LLC	8BHX4	\$61.6M	64
Capstone Corporation	0CYN3	\$29.4M	21
XL Scientific, LLC	73S36	\$27.8M	20
Griffon Aerospace, Inc.	1MZ42	\$27.4M	38
Riptide Software, Inc.	1QPK2	\$22.5M	45
Seneca Global Services, Inc.	5B1S6	\$19.6M	69
Translang, Ltd.	1TQU9	\$16.3M	3
Pinnacle Solutions, Inc.	4ZVK2	\$15.8M	16
Lintech-Pragmatics JV	70X80	\$10.2M	4





Army Contracting Command-Orlando PALT Industry Days

Procurement Administrative Lead Time (PALT) Industry Days

- Provides industry the opportunity to request updates on any ACC-ORL procurement
- Conducted as a hybrid session; in-person attendees and virtual via MS Teams
- Registration and Industry questions solicited in advance via SAM.gov
- Session scheduled for one hour (1100-1200)
- Joint, multi-functional panel, to include Requiring Activity representatives
- Government does not provide procurement sensitive information
- Updated ACC-ORL Workload POC chart posted prior to each session
- PALT briefing slides published after each session via SAM.gov
- Over 19,000 Industry partners have attended since inception in 2011
- Upcoming 2024 PALT sessions:

9 July	10 September
13 August	8 October
	12 November

Supports the spirit and intent of the 2 March 2018

Deputy Secretary of Defense memorandum, "Engaging with Industry"

Unclassified





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Questions?

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