



ARMY CONTRACTING COMMAND

CONTRACTING FOR VICTORY.

Army Contracting Command-Orlando TSIS 2025

18 June 2025





U.S. ARMY

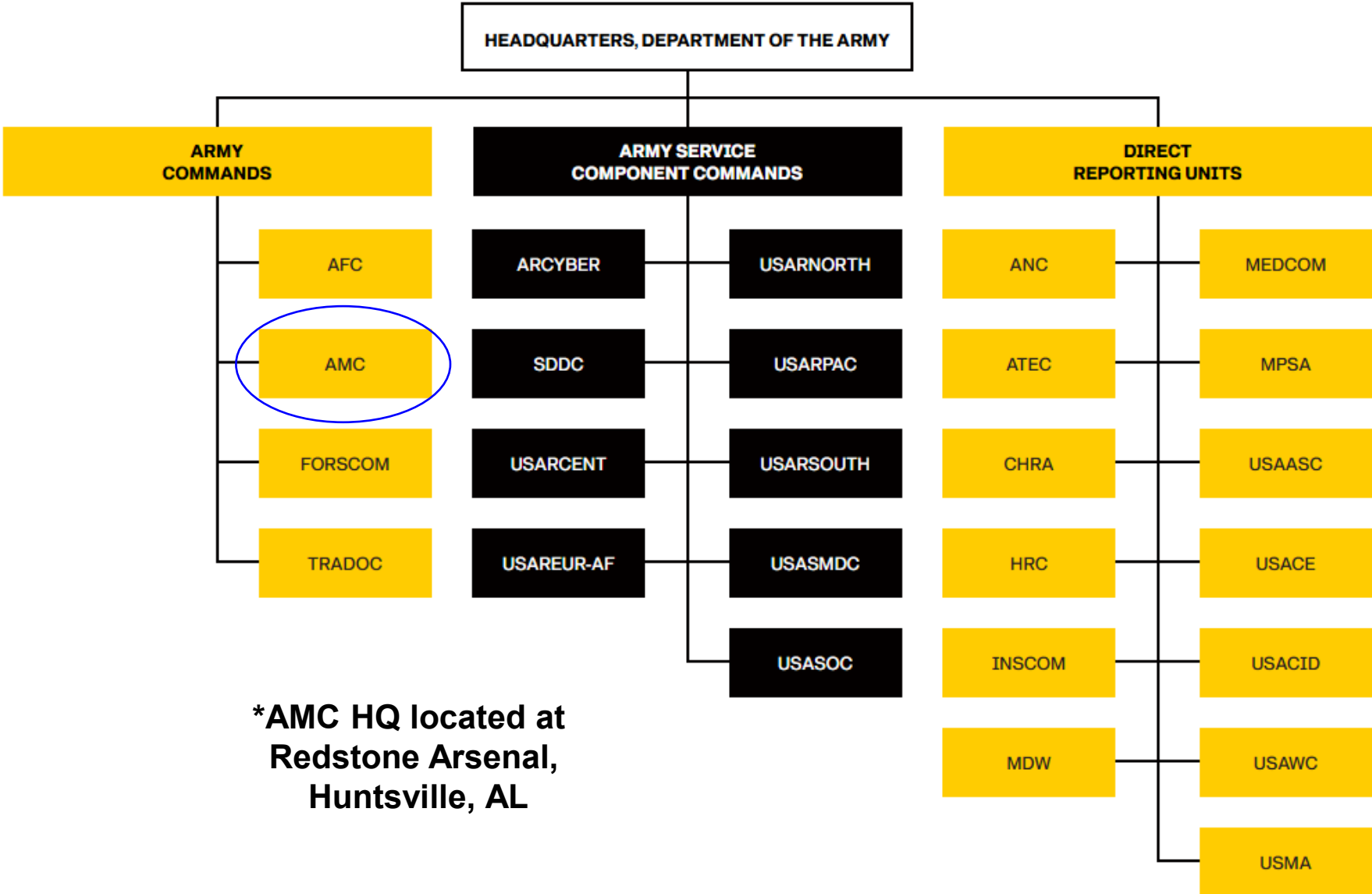
Agenda

- Army Command Structure
- Army Contracting Command-Orlando (ACC-ORL) Organization
- ACC-ORL Vision & Mission Statement
- ACC-ORL Customer Base
- ACC-ORL Contract Action Trends
- ACC-ORL FY24 Top Ten Obligations (Small & Large Business)
- ACC-ORL PALT Industry Update
- Questions





Army Command Structure



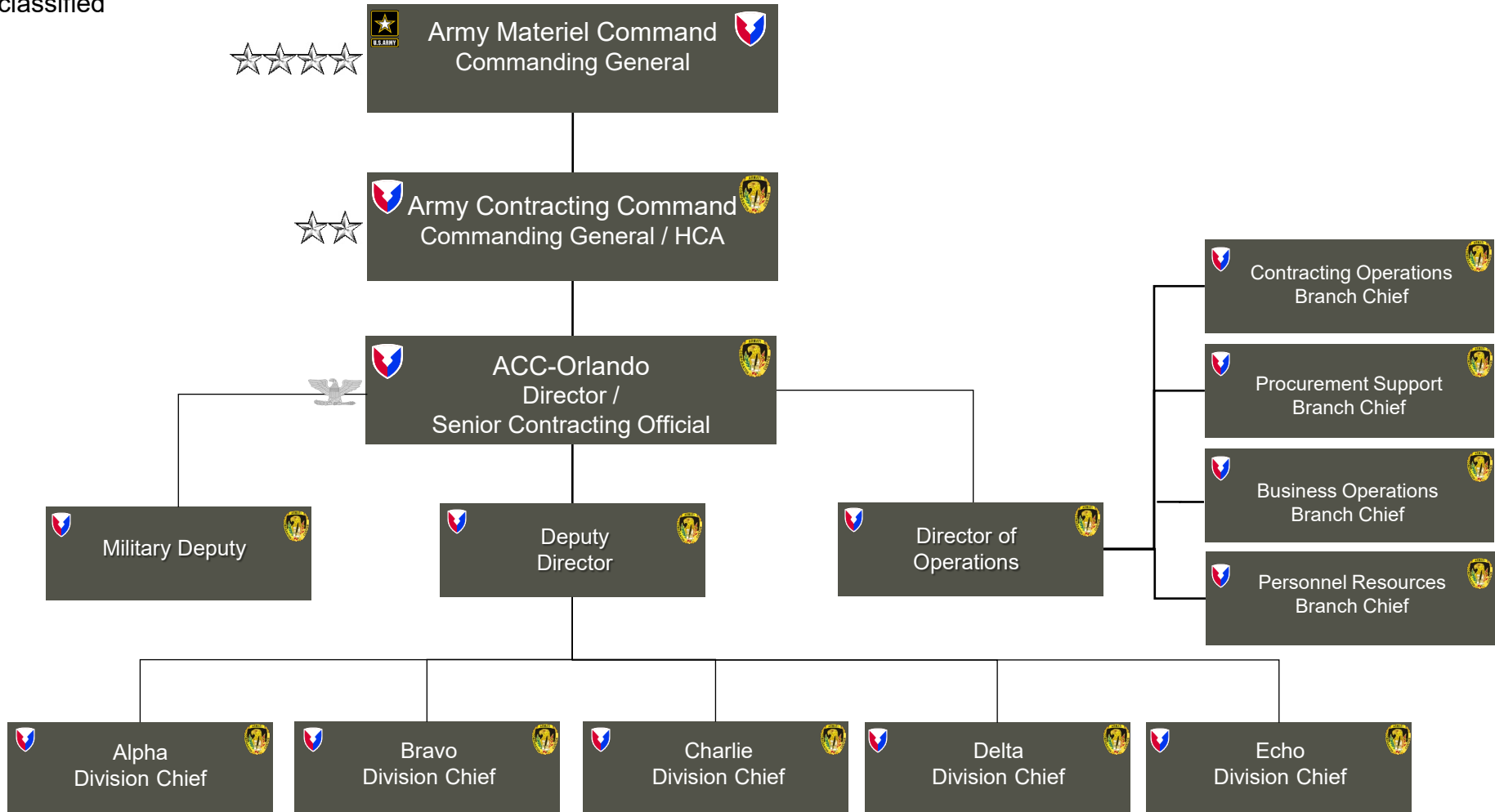
***AMC HQ located at
Redstone Arsenal,
Huntsville, AL**





Army Contracting Command-Orlando Organization

Unclassified





U.S. ARMY

Army Contracting Command-Orlando Vision and Mission

Vision:

To establish Army Contracting Command-Orlando as the premiere Contracting Center of Excellence, providing operationalized contracting solutions Globally to Army stakeholders

Mission:

Provide tailored contracting solutions in support of Joint Warfighters, Anytime, Anywhere





U.S. ARMY

Army Contracting Command-Orlando Customer Base



AMC



USSOCOM



INDOPACOM



USARNG



PEO STRI



IMCOM



PEO Aviation



NAVAIR



TRADOC



FORSCOM



PM TRASYS



STE CFT



USASOC



Army Intelligence CoE



USASAC



USARCENT



NTC



JRTC



JMRC



JMSC

Enabling Readiness and Modernization

Unclassified





U.S. ARMY

Army Contracting Command-Orlando

Trends by Fiscal Year



FY	Actions	Obligations
2020	2510	\$2.38B
2021	2533	\$2.42B
2022	2247	\$2.11B
2023	2301	\$2.28B
2024	2,231	\$2.61B

Average

Actions: 2364

Obligations: \$2.36B

FY24 Statistics

Categories	# of Actions	Dollars	% Goal	% Achieved
Full & Open Competition		\$1.47B	71%	83.69%
Small Business	504	\$282.4M	22.91%	19.9%
Small-Disadvantaged Business	245	\$140.53M	7.23%	9.9%
Service-Disabled Veteran Owned Business (SDVOB)	68	\$16.82M	2.1%	1.2%
Woman Owned Business	28	\$10.11M	1.01%	0.71%
Certified Hub Zone	1	\$2.44M	.3%	0.17%





Army Contracting Command-Orlando FY24 Top Ten Obligations (Small Business)

Company Name	CAGE Code	Dollars Obligated (Millions)	# of Actions
Phoenix Logistics, LLC	0SCJ7	\$47.6	39
Inter-Coastal Electronics, LLC	0NNW6	\$40.7	25
Simspace Corporation	79LE9	\$33.8	6
Capstone Corporation	0CYN3	\$29.1	29
Applied Visual Technology, Inc.	1QW84	\$28.3	3
Griffon Aerospace, Inc.	1MZ42	\$28.2	51
Sustainable System Solutions, LLC	8BHX4	\$28.0	36
Ultimate Knowledge Corporation	1T1E2	\$27.7	8
Seneca Global Services, LLC	5B1S6	\$24.7	76
Riptide Software, Inc.	1QPK2	\$21.7	35





Army Contracting Command-Orlando FY24 Top Ten Obligations (Large Business)

Company Name	CAGE Code	Dollars Obligated (Millions)	# of Actions
Lockheed Martin Corp.	16331	\$441.50	347
Cole Engineering Services, Inc.	3VFR8	\$349.90	65
General Dynamics Information Technology, Inc.	07MU1	\$216.20	52
Advanced Technology International	1G3V8	\$180.00	86
Cubic/Valiant Global Defense	0K831	\$85.00	52
Vertex Aerospace LLC	1P066	\$64.40	12
General Dynamics Mission Systems, Inc.	1VNY6	\$64.30	58
National Security Technology Accelerator	88H13	\$58.20	83
Jacobs Technology	096A3	\$55.60	37
OST, Inc.	1NCB1	\$48.70	86





Army Contracting Command-Orlando PALT Industry Update

Procurement Administrative Lead Time (PALT) Industry Update

- Provides industry the opportunity to request updates on any ACC-ORL procurement
- Conducted as a hybrid session; in-person attendees and virtual via MS Teams
- Registration and Industry questions solicited in advance via SAM.gov
- Session scheduled for one hour (1100-1200)
- Joint, multi-functional panel, to include Requiring Activity representatives
- Government does not provide procurement sensitive information
- Updated ACC-ORL Workload POC chart posted prior to each session
- PALT briefing slides published after each session via SAM.gov
- Over 20,100 Industry partners have attended since inception in 2011

***Supports the spirit and intent of the 2 March 2018
Deputy Secretary of Defense memorandum, “Engaging with Industry”***





Implementing Army Transformation Initiative (ATI)

Army Contracting Command Initiatives

- Expedited acquisition reform and preference for non-traditional acquisition approaches
- Focus on enabling the Army to be the most lethal and ready land force in the world
- Enable transformation in contact by supporting Army's organizational changes and integrating emerging technology
- Increased use of digital tools and artificial intelligence systems to supplement acquisition planning and procurement processes

Army Contracting will Transform Alongside AMC & the Army





U.S. ARMY



Questions?

Army Contracting Command-Orlando POCs:

Mr. Brad Tinch, ryan.b.tinch.civ@army.mil

Mr. Saint Numa, saint.t.numa.civ@army.mil

